



Corporate Profile

Brief Profile

- ❑ Firm Name: aRazzaq & Co, Chartered Accountants
- ❑ Business Activity: Accountants, Auditors, Management and Consultancy Services, Transaction Advisory, Merger, Acquisition, Business Development.
- ❑ Area of Expertise State Owned Enterprises (SOEs), Infrastructure Projects Energy, Green Energy, Transport, Manufacturing, Railways, Aviation, Special Economic Zones, International Trade, Oil & Gas, FBR, MoF, OGRA, Research, Policy Making, Drafting Law, Trust - Education & Healthcare Sectors
- ❑ Year of Establishment 1979
- ❑ Membership 0929 / 3137
- ❑ ICAP No. 0201

Brief History

Having been established for over 40 years in UK and in Pakistan under name of aRazzaq & co, we are renowned for providing excellent professional services to our clients.

Our professional expertise enables us to offer a complete range of tailored professional services or requisite specialist advice, for diversified business sectors. We serve our clients with utmost integrity, commitment and dedication

Core Values

- Highly Experienced Professionals;
- Effective and Speedy Operations;
- Reputable Associates & Strategic Partners;
- Focus on Operating Excellence;
- Ethics Paramount to Strengthening Credibility;
- World Wide Connected with Trust & Integrity;
- Continuous Professional Development in all areas of business.
- Over the Years we learnt, Employees, Stakeholders, Client & Partners of all which build a solid foundation.

Core Values

- Managed by professional with high integrity, strongly motivated team of professionals.
 - By applying modern project management techniques, we insure on-target delivery of our assignments
 - Strategic alliance with Professionals to develop projects.
- Offer single window services which includes, assurance services, accounting, advisory, finance and compliance services
 - Strong network of senior relationships across the various sector and industry
- Emphasize quality more than quantity
 - Finding out the best possible solution for clients, by applying problem solving attitude

Mission / Vision

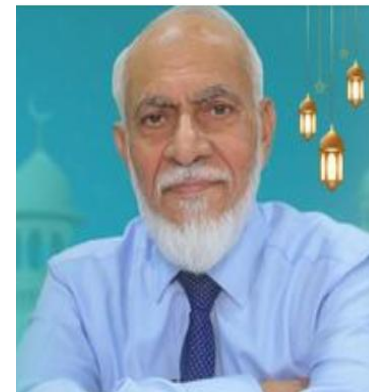
Mission: To serve our clients with best integrated professional to achieve the desired results with utmost confidentiality.

Vision: To maintain the highest standards of integrity, commitment and confidentiality . To provide the best professional services to our clients and keep improvising the same through constant learning process.

Modern Techniques: By applying modern techniques, we ensure on-target delivery of our assignments.

Professional Team: Managed by highly qualified and experienced professionals with integrity, strongly motivated and dedicated team of experts.

With over 40 years of experience in audit, finance, and administration, Mr. a Razzaq has significantly contributed to both public and private sectors. As a Senior Quality Assurance Specialist, he reviewed audit reports of federal, provincial, and district governments, enhancing their quality. He has also devised and implemented accounting systems for SMEs and large corporations, improving efficiency and productivity. His extensive experience includes serving as head of audit, finance, and administration for large public sector organizations in Pakistan, and working as a management consultant in private trading and manufacturing companies. **Key Achievements:** At the Federal Board of Revenue (FBR), Mr. Abdur Razzaq played a pivotal role in the Tax Administration Reform Project, increasing revenue from Rs 460 billion to Rs 1 trillion. He conducted special investigations uncovering significant illegal sales tax refunds and duty drawbacks, and prepared a national audit manual and plan with guidance from the World Bank. As Director of Pakistan Revenue Automation, he successfully managed the preparation and audit of six years' accounts in just three months. Additionally, he led Government Holdings (Private) Limited, increasing company revenue to Rs 19 billion per annum and securing Rs 6 billion in funding.



Shahzad Shaukat is a distinguished Financial Economist with over 30 years of experience. He holds a Master's degree in Commerce from Hailey College, University of the Punjab, and is a Chartered Accountant from the Institute Of Chartered Accountants of Pakistan.



Mr. Shaukat has extensive experience working with accounting and auditing firms, multinational corporations, and providing leadership in corporate resource utilization. He has collaborated with professionals from the World Bank and served major conglomerates and state-owned enterprises in the GCC, Europe, and the USA. Recently, he has advised on the development of Special Economic Zones and infrastructure projects worth billions of dollars. His expertise spans various sectors, including trade, infrastructure, aviation, railways, transport, manufacturing, and non-banking financial services. He has also contributed to economic policy formulation for Chinese state-owned and served on several committees in Pakistan.

aRazzaq & CO
Chartered Accountants

Today, financial transactions of large, medium and small enterprises are under a significantly higher degree of scrutiny by regulatory authorities such as the Financial Services Authority. London has been the financial capital of the world for several decades and continues to be a pioneer in safe accounting practices for the United Kingdom. With over 40 years of experience and expertise, we offer you a comprehensive suite of financial and accountancy services that go beyond ensuring compliance to add value to your business as the best chartered accountants London has to offer.

Our wealth of experience enables us to offer you a complete range of tailored services or just one of our specialist services, irrespective of which sector of business you are in. You will benefit from our expertise and complete commitment at all times.

aRazzaq & Co Chartered Accountants

Specialized exposure for development of Welfare / Charitable Organization / Trust also engaged in commercial activities.

Streamlining and automation of system and procedures. Strictly monitoring revenue and expenditure of various units and ensure their safety, Security, custody and documented.

Tax planning for complicated structure of a Trust, engaged in various welfare and commercial activities like University, Healthcare, Educational and many other independent Companies of the Trust / Family.

aRazzaq played key role with dozens of consultancy assignments including development of policies

- ☐ Member Audit for FBR engaged in development of policies of FBR,
- ☐ Director Pakistan Revenue Automation (PRAL)
- ☐ Government holdings (Private) Limited
- ☐ National Development Finance Corporation/ Oil & Gas Development Corporation (100% owned by the Government)
- ☐ Pakistan Railways, RAILCOP
- ☐ CPEC
- ☐ Construction

aRazzaq & Co Chartered Accountants

aRazzaq at FBR heading dozens of consultancies for FBR, PRAL, FATE, including but not limited to the following:

- ☐ In association with the World Bank and DFID teams for FBR Tax Administration Reform Project to increase its revenue from RS 460 billion to Rs. 1 Trillion.
- ☐ Report on Customs Act during settlement of Auditor General of Pakistan observations outstanding for the past 12/16 years.
- ☐ Examined the Post Clearance Audit Manual and made strong recommendations to maintain transparency, professionalism and automated selection of such audits.
- ☐ Conducted special investigation of 2 taxpayers in Peshawar and detected Rs.600 Million and RS 400 Million of illegal sales tax refunds and duty drawback respectively.
- ☐ Prepared National Audit Manual and Plan with the guidance of International Audit Expert for taxpayers' Audit as recommended by the World Bank.
- ☐ Initiated 6 Pilot Projects for corporate taxpayers. Conducted special audit of cement and sugar sector to establish the causes of decline in Government revenue
- ☐ Devised syllabus and closely monitored audit training of 120 and 700 FBR staff respectively through outsourced professional tutors in accordance with the World Bank recommendations for capacity building.
- ☐ Held periodical meetings with representatives of Chambers of Commerce and Trade Associations to explain benefits of self assessment scheme and FBR transparency of selection criteria for taxpayers' audit.
- ☐ Preparation and approval of FBR communication Policy, TV Documentary, Branding, Call Centre and Annual Budget for 2008 and 2009.

Group Services – Single Window Solution

Audit & Assurance

Accounting & Compliance

Business Advisory

Corporate Law Advisory

Statutory Compliance

Management Audit

Marketing Solutions for SMEs

Recovery & Restructuring

Forensic Accounting

Corporate Finance Advisory

Corporate Tax Advisory

**Corporate Structure & Tax
Planning**

International Services

Mergers & Acquisitions

Services Offered (cont'd)

Audit & Assurance

- Statutory Audits
- Tax Audits
- Compliance Audits
- Investigation & Inspection Audits
- Audit planning and strategy is business risk focussed.
- International associates in providing similar services.

Management Audit Services

- Due Diligence Review
- Quality Control Audits
- Internal Audits
- Systems, Process and Control Review
- Management Audit

Corporate Law Advisory

- Incorporation of Company
- All statutory corporate registrations / permissions / licenses
- Certifications
- Maintenance of records and registers
- Filing of periodic documents

Other Services

- Tax Advisory Services:
 - Direct & Indirect Tax Planning
 - Compliance Matters
 - Opinions and Representations
 - International Taxation and Transfer Pricing Advisory etc

Services Offered

- We provide end-to-end solutions to clients across the following verticals:

Recovery & Restructuring

- Corporate Administration
- Asset Tracing & Recovery Corporate
- Insolvency Corporate
- Restructuring Debt Advisory
- Exit Strategy
- Services Financial
- Restructuring
- Personal Insolvency

Financial Services

- M&A advisory Services
- Angel Investor, VC & PE Funding
- Pre IPO Preparations & Pre IPO Placements
- Strategic Alliances
- Sale of Business/ Assets - Strategic & Distress
- Project Advisory & Project Finance including Infrastructure Projects

Mergers, Acquisitions

- Due Diligence
- Buying Business
- Selling Business

Forensic Accounting

- Loss of Profit/Earnings Claims
- Valuation Of Businesses Partner/ Shareholder
- Disputes Asset Investigation & Recovery
- Matrimonial Disputes
- Financial Investigations

Services Offered

- We provide end-to-end solutions to clients across the following verticals:

International Services

- Set up accounting procedures for dealing with the euro or other currencies
- Determine the best business structure for tax purposes
- Reduce your overseas tax burden
- Develop strategies for financing overseas subsidiaries
- Repatriate profits at minimum tax cost

Book Keeping & Compliance

- Book keeping and accounting services
- Preparation of the Annual Financial Statements
- Periodic Compliances
- Payroll Administration Services
- Periodic MIS & Budgeting

Other Services

- Start up services:
 - Evaluation Ideas & Preparing of Business Plans
 - Help in getting funds from angel investors & VCs
- Marketing Solutions for SMEs
 - Go To Market Plans
 - Market Re/Positioning
 - Marketing Strategy
 - Brand Mapping
 - Integrated Marketing Solutions

Services Offered

- We provide end-to-end solutions to clients across the following verticals

Business Advisory

- Due Diligence
- Valuing Your Business
- Mergers & Acquisitions
- Limited Company Advisory
- Restructuring & Turnaround
- Selling Your Business
- Advice When Buying A Business
- Management Buy-Outs/Ins
- Management Consultancy
- Business and Financial Structuring & Restructuring
- Business & Equity Valuation
- Debt Restructuring
- Development of Infrastructure Projects

Corporate Structure Tax Advisory / Tax Planning

- Corporate Tax Advisory & Compliance
- Sales Tax/ VAT
- Country Tax & Cross Border Tax
- Compliance & Advisory
- Capital Allowances Claims
- Group Tax Planning
- Planning For Entrepreneurs' Relief
- Restructuring Groups
- Rewarding Management & Employees
- Selling Your Company
- Tax Efficient Extraction Of Profits / Dividends
- Tax planning for TRUSTS / FOUNDATION Group of companies
- Tax planning for Commercial entities
- Negotiations with Authorities (Inland Revenue / FBR) for special favours for clients.
- Practical experience for development of policies with authorities for various sectors for economic objectives

Advisory Services – End to End

- Project Planning and Management
 - Marketing Planning and Execution
 - Sales Strategy and Execution
 - Business Development Strategizing and Execution
 - Brand and Product development
 - Technology Solutions
 - Innovative Solutions
- Business Advisory
 - Management Consultancy, Transaction Advisory
 - Business and Financial Structuring & Restructuring
 - Debt Restructuring
 - Financing–short term and long term solutions
 - Financial Consultancy Services
 - International and local Joint Ventures

Advisory Services – End to End

- ❑ aRazzaq & Co supports Infrastructure Project Development and bridge between Investors and available opportunities.
- ❑ aRazzaq & Co in a unique position to provide professional services for logistic support, ventures, trade finance, and financial advisory to specific projects.
- ❑ aRazzaq & Co is associated with major key players in Energy Sector, Renewable Energy, Commodity Trade, Aviation, Real Estate & Construction Sectors.
- ❑ aRazzaq & Co has mandate from International Trade Houses, Islamic Financers to support the export of goods including but not limited to technology especially high-tech projects.

Why aRazzaq & Co

Commitment

- Commitment with long term approach & relationship. Quick implementation of structured solution

Network Based Model

- Relationship with corporates, banks/FIs, VCs, PEs, CA firms, Professionals which helps in quick execution of mandates

Execution Capabilities

- Striking perfect deals & terms

Structured Solutions

- Provide flexible, innovative and tailor made solution with consistency and reliability

CONTACT US

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Thank You